



## Elevated underwriting throughout the complex and shifting global supply chain.

With a core focus and commitment on servicing the critical and fundamental SME and mid-market business, we value and prioritise this segment to deliver an adaptive and responsive product for clients and brokers.

Combining deep underwriting knowledge and bespoke technology for Marine Cargo risks, Contour strives to better assess, understand and price business promptly whilst providing extensive and tailored coverage options that offer flexibility and resilience. Acknowledging that every business has uniquely different needs and ambitions, we seek to be a long-term partner and enabler to reach those goals and maximise opportunities.

### We offer:

- USD 50m capacity
- Small minimum premiums
- Non-Lloyd's trading hours availability
- Empowered decision-makers for a single agreement quote to bind process
- Primary & excess cargo via air, land & sea on a single shipment or annual basis
- Stock only - whilst goods are in storage only
- Stock throughput - Transits and all warehousing points
- Warehouseman's legal liability
- Cargo liability
- Excess stock during warehousing
- Incidental retail stores
- Project cargo (excluding delay in startup)

### Core industry sectors:

- Oil & gas
- Agricultural products
- Building merchants
- Industrial machinery & equipment (not in use)
- Manufactured & processed goods
- Apparel & footwear
- Low-tech medical & consumer goods
- Food & beverages production & distribution
- Auto spare parts
- Aviation spare parts
- Chandler equipment
- Sporting equipment
- Wine & spirit production and storage
- Warehouse keepers liability
- Facultative/single speciality shipments
- Renewables

### Considered industry sectors:

- Primary & excess temperature-controlled pharmaceuticals
- Mobile phones & tablet devices
- Lumber (exc sawmill)



At Contour, our speciality lines MGA sits under one umbrella, thus attracting capacity that specialises in complex risks. At Contour we are experienced and empowered underwriters, who are passionate about client needs.

The MGA model provides entrepreneurial underwriters a platform to focus on a tailored solution for every client. We believe in the bionic underwriting model, where the art and science of underwriting work together. This creates an environment where the underwriters can focus on providing profitable outcomes to our carrier partners.

Our team is client-oriented, providing deep industry expertise that only comes with using a specialised underwriting partner. If you have an underwriting challenge, let us know. Our experts get the best results for your customer, and our entire business is built to help you succeed.

Visit [contouruw.com](https://contouruw.com) for more information.



**Jack Bryan**

Underwriting Director

Contour Underwriting

**E:** [jack.bryan@contouruw.com](mailto:jack.bryan@contouruw.com)

**M:** 07350 365 120



**Olivia Odunjo-Climent**

Graduate Trainee

Contour Underwriting

**E:** [olivia.odunjo-climent@contouruw.com](mailto:olivia.odunjo-climent@contouruw.com)

**M:** 07350 364 837

